



CITY OF
Savannah

PURCHASING DEPARTMENT

NOTICE OF AWARD

October 29, 2009

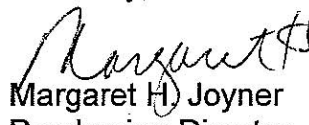
Wright, Padgett. Christopher, Inc.
2201 Rowland Avenue
Savannah, GA 31404

Subject: Construction Testing – Annual Contract Renewal – 09.231

Gentlemen:

This is notification that you were the successful bidder for furnishing construction testing services (primary) to the City of Savannah for the period October 23, 2009 – October 23, 2010. All items and conditions as set forth in Bid Proposal No.09.231 will apply.

Sincerely,


Margaret H. Joyner
Purchasing Director

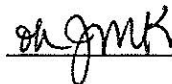

MHJ:jch

c: Lewis Hodges
Roger Raines
Pete Shonka
Jerry Flemming
Abe Ghazi
Ken Kelly
Jim Laplander
File ✓

**THIS IS NOT
AN ORDER**

Reviewed For:

Insurance Requirements
Price Lists
Bonds
CCS/Pdcox
W-9

A W A R D

DATE 11/2/09

SIGNATURE [Signature]

PURCHASING DIRECTOR

BID PROPOSAL FORM

(SUBMIT AS THE COVER SHEET)
(SUBMIT A MINIMUM OF TWO COPIES)

City of Savannah Purchasing Dept
3rd Floor, City Hall
P. O. Box 1027
Savannah, Georgia 31402
ATTN: Purchasing Director

BID NUMBER: 09.231

Business Location: (Check One)

☐ Chatham County
☒ City of Savannah
☐ Other

Name of Bidder: WPC, Inc.

Street Address: 2201 Rowland Avenue

City, State, Zip Code: Savannah, GA 31404

Phone: 912-629-4000 Fax: 912-629-4001

Email: banderson@wpceng.com

DO YOU HAVE A BUSINESS TAX CERTIFICATE ISSUED IN THE STATE OF GEORGIA?
(CHECK ONE) YES: ☐ NO: ☒

FROM WHAT CITY/COUNTY Charleston, SC
TAX CERTIFICATE #: FED TAX ID #: 57-0972424

INDICATE LEGAL FORM OF OWNERSHIP OF BIDDER (STATISTICAL PURPOSES ONLY):
CHECK ONE: ☒ CORPORATION ☐ PARTNERSHIP
☐ INDIVIDUAL ☐ OTHER (SPECIFY:)

INDICATE OWNERSHIP STATUS OF BIDDER
(CHECK ONE):

☒ NON-MINORITY OWNED ☐ ASIAN AMERICAN
☐ AFRICAN AMERICAN ☐ AMERICAN INDIAN
☐ HISPANIC ☐ OTHER MINORITY (describe)
☐ WOMAN (non-minority)

Do you plan to subcontract any portion of this project? Yes ☐ No ☒
If yes, please complete the attached schedule of MWBE participation. Also complete the schedule if you will be using any MWBE suppliers.

THE UNDERSIGNED PROPOSES TO FURNISH THE FOLLOWING ITEMS IN STRICT CONFORMANCE TO THE BID SPECIFICATIONS AND BID INVITATION ISSUED BY THE CITY OF SAVANNAH FOR THIS BID. ANY EXCEPTIONS ARE CLEARLY MARKED IN THE ATTACHED COPY OF BID SPECIFICATIONS:

ITEM NO	DESCRIPTION	EST. QUANT	UNIT PRICE	TOTAL
1	Soil Classification, ASTM D2487	60 Each	\$15.00	\$900.00
2	Standard Proctor, ASTM D698	50 Each	\$48.00	\$2400.00
3	In-Place Soil Density/Moisture Content, Nuclear Method (3 test set)	1200 Set	\$26.00	\$31200.00
4	Atterburg Limits, ASTM D4318	50 Each	\$20.00	\$1000.00
5	Compressive Strength of Concrete Cylinders, ASTM C39, Set of four cylinders molded at jobsite. Two at 14 days, two to be tested at 28 days. A concrete Slump Test (ASTM C143), an Air Content Test (ASTM C231), and a Temperature Test (ASTM C1064) shall be taken whenever cylinders are made and their costs shall be included in these prices.	1100 Set	\$52.00	\$57200.00
6	Slump of Concrete, ASTM C143/ASTM C173 (Volumetric Method) /Temperature of Freshly Mixed Concrete ASTM C1064	600 Each	\$.50	\$300.00
7	Asphalt Density: Saturated Surface-Dry Specimens Method, ASTM D2726, Set of 3 specimens cut from pavement in field. Price shall include patching of pavement where cores were taken.	50 Set	\$65.00	\$3250.00
8	Asphalt Density: Nuclear Method, ASTM D2950, set of 5 tests. Price shall include calibration and confirming tests required.	50 Set	\$35.00	\$1750.00
9	Compressive strength of grout, ASTM C109, set of six 2" x 2" x 2" cubes molded at jobsite. Cubes will be tested at 7 days (2), 28 days (2) and 56 days (2).	20 Each	\$55.00	\$1100.00
10	Soil Investigation and Sampling by Auger Boring, ASTM D1452	1 LF	\$10.00	\$10.00
11	Modified Proctor, ASTM D1557	1 Each	\$85.00	\$85.00
12	In-Place Soil Density: a. Sand-Cone Method, ASTM D1556 b. Rapid Method, ASTM D5080 (3 test set) c. Drive Cyl. Mthd., ASTM D2937	1 Each 1 Set 1 Each	\$30.00 \$1.00 \$1.00	\$30.00 \$1.00 \$1.00
13	Moisture Content of Soil: a. Direct Heating Method, ASTM D4959 b. Laboratory Method, ASTM D2216 c. Microwave Oven Method, ASTM D4643	1 Each 1 Each 1 Each	\$1.00 \$5.00 \$1.00	\$1.00 \$5.00 \$1.00
14	Standard Penetration Test and Split Barrel			

ITEM NO	DESCRIPTION	EST. QUANT	UNIT PRICE	TOTAL
	Sampling, ASTM D1586	1 Each	\$10.00	\$10.00
15	Auger and Dynamic Cone Penetrometer	1 Each	\$50.00	\$50.00
16	CBR, Soils in Place, ASTM D4429	1 Each	\$1.00	\$1.00
17	Plate Load Test, ASTM D1196 (Set of 4 test locations on a site)	1 Set	\$1.00	\$1.00
18	Air Content of Concrete: ASTM C231 (Pressure Method)	1 Each	\$8.00	\$8.00
19	Flexural Strength of Beams: a. Three Point Loading, ASTM C78 b. Center Point Loading, ASTM C293 Set of 4 specimens molded at the jobsite. One specimen each to be tested at 7 days and 14 days, two to be tested at 28 days. A concrete Slump Test (ASTM C143), an Air Content Test (ASTM C231), and a Temperature Test (ASTM C1064) shall be taken whenever specimens are molded and their costs shall be included in these prices.	1 Set 1 Set	\$85.00 \$1.00	\$85.00 \$1.00
20	Asphalt Density: Paraffin Coated Specimens Method, ASTM D1188, set of 3 specimens cut from pavement in field. Price shall include patching of pavement where specimens were taken.	1 Set	\$1.00	\$1.00
21	Compressive Strength of Concrete, Drilled Cores, ASTM C42	1 Each	\$85.00	\$85.00
22	Flexural Strength of Concrete, Sawed Beams, ASTM C42	1 Each	\$1.00	\$1.00
23	Static Pile Load Test ASTM D-1 143 (Quick Test)	1 Each	\$200.00	\$200.00
24	Field I Project Engineer (i.e. monitoring pile installation, report writing and field investigation).	1 Hour	\$85.00	\$85.00
25	Senior Registered Professional Engineer (i.e. report review, pile design, geotechnical investigation).	1 Hour	\$105.00	\$105.00
26	Concrete cylinders, ASTM C39, additional cylinders fabricated after a set of four cylinders has been molded.	1 Each	\$10.00	\$10.00
27	Closure Report for Underground Storage Tank Removal as per Georgia Environmental Protection Divisions Rules and Regulations (not including sampling analysis).	1 Each	\$500.00	\$500.00

ITEM NO	DESCRIPTION	EST. QUANT	UNIT PRICE	TOTAL
28	Waiting Time, Technician	300 Hour	\$27.50	\$8250.00
29	Asbestos Testing Services	1 Each	\$25.00	\$25.00
30	Lead Testing Services	1 Each	\$25.00	\$25.00
31	Phase I Environmental Assessments ASTM E1521-20	1 Each	\$2000.00	\$2000.00
32	Hand Auger Borings	1 Linear Foot	\$40.00	\$40.00
33	Soil Contamination Testing (in accordance with EPA requirements) a. BTEX b. Polyaromatic Hydrocarbons c. Total Petroleum Hydrocarbons d. TCLP	1 Each	\$85.00 \$85.00 \$85.00 \$85.00	\$340.00
34	Testing of Site for Methane Contamination	1 Each	\$45.00	\$45.00
35	PCB Testing	1 Each	\$70.00	\$70.00
36	Rebound number of hardened concrete (a.k.a. rebound hammer test) in accordance with ASTM C 805	1 Each	\$85.00	\$85.00
37	Vibration Monitoring Seismometer	1 Hour	\$100.00	\$100.00
38	Seismometer Technician	1 Hour	\$75.00	\$75.00

TOTAL BID\$ 111, 432.00

PAYMENT TERMS: PLEASE CHECK ONE AND FILL IN BLANKS
 (Minimum of 10 working days must be allowed for discount to be considered in bid award)

 Less % Days Prompt Payment Discount (if offered) ()

X Net - 30 Days (no discount offered) - 0 -

TOTAL NET BID \$111, 432.00

TIME REQUIRED FOR DELIVERY AFTER RECEIPT OF ORDER: N/A DAYS

CONFIRM RECEIPT OF ANY ADDENDA ISSUED FOR THIS BID:

ADDENDUM none #

DATE N/A

I certify this Bid complies with the General and Specific Specifications and Conditions issued by the City except as clearly marked in the attached copy.

William S. Anderson, III
Please Print Name


Authorization Signature

9/22/09
Date


EXCEPTION SHEET

If the commodity(ies) and/or services proposed in the response to this bid is in anyway different from that contained in this proposal or bid, the bidder is responsible to clearly identify by specification section number, all such differences in the space provided below. Otherwise, it will be assumed that bidder's offer is in total compliance with all aspects of the proposal or bid.

Below are the exceptions to the stated specifications:

None, however, see attached letter.

9/22/09
Date


Signature
WPC, Inc.
Company
Vice President
Title

NON-DISCRIMINATION STATEMENT

The bidder certifies that:

- (1) No person shall be excluded from participation in, denied the benefit of, or otherwise discriminated against on the basis of race, color, national origin, or gender in connection with any bid submitted to the City of Savannah or the performance of any contract resulting therefrom;
- (2) That it is and shall be the policy of this Company to provide equal opportunity to all business persons seeking to contract or otherwise interested in contracting with this Company, including those companies owned and controlled by racial minorities, cultural minorities, and women;
- (3) In connection herewith, We acknowledge and warrant that this Company has been made aware of, understands and agrees to take affirmative action to provide such companies with the maximum practicable opportunities to do business with this Company;
- (4) That this promise of non-discrimination as made and set forth herein shall be continuing in nature and shall remain in full force and effect without interruption;
- (5) That the promises of non-discrimination as made and set forth herein shall be and are hereby deemed to be made as part of and incorporated by reference into any contract or portion thereof which this Company may hereafter obtain and;
- (6) That the failure of this Company to satisfactorily discharge any of the promises of non-discrimination as made and set forth herein shall constitute a material breach of contract entitling the City of Savannah to declare the contract in default and to exercise any and all applicable rights and remedies including but not limited to cancellation of the contract, termination of the contract, suspension and debarment from future contracting opportunities, and withholding and or forfeiture of compensation due and owing on a contract.



Signature

Vice President

Title

PROPOSED SCHEDULE OF M/WBE PARTICIPATION

Name of Bidder/Proposer: WPC, Inc. Bid No.: 09.231
Project Title: Construction Total Bid Amount \$ 111,432.00
Testing Services

Name of M/WBE Participant	Address	Type of Work Sub-Contracted	Subcontract Value	MBE/WBE Status
N/A			\$	
N/A			\$	
N/A			\$	
N/A			\$	
N/A			\$	

MBE Participation Value: 0 % \$ 0.00

Women Participation Total Value: 0 % \$ 0.00

The undersigned will enter into a formal agreement with the M/WBE Subcontractors/Proposers identified herein for work listed in this schedule conditioned upon executing of a contract with the Mayor and Aldermen of the City of Savannah.

Joint Venture Disclosure

If the prime bidder is a joint venture, please describe below the nature of the joint venture and level of work and financial participation to be provided by the Minority/Female joint venture firm.

Joint Venture Firms	Level of Work	Financial Participation
N/A		
N/A		

Signature: [Signature]

Title: Vice President

Note: The Minority/Woman-Owned Business Office is available to identify qualified M/WBE's. Please contact the Office at (912) 651-3653. This form may be copied as needed. The City of Savannah has also posted a list of registered M/WBE's on its website @ www.savannahga.gov.

CONTRACTOR AFFIDAVIT AND AGREEMENT
Employment Eligibility Verification

By executing this affidavit, the undersigned contractor verifies its compliance with O.C.G.A. 13-10-91, stating affirmatively that the individual, firm, or corporation which is contracting with the City of Savannah has registered with and is participating in a federal work authorization program* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603], in accordance with the applicability provisions and deadlines established in O.C.G.A. 13-10-91.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with the City of Savannah, contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. 13-10-91 on the Subcontractor Affidavit provided in Rule 300-10-01-.08 or a substantially similar form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to the City of Savannah at the time the subcontractor(s) is retained to perform such service.

EEV / Basic Pilot Program* User Identification Number

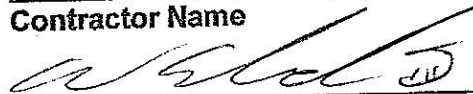
BY:

WPC, Inc.

9/22/09

Contractor Name

Date



William S. Anderson, III

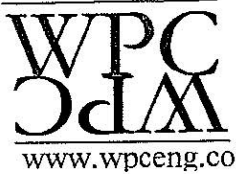
Signature of Authorized Officer or Agent

Printed Name of Authorized Officer or Agent

Vice President

Title of Authorized Officer or Agent of Contractor

*As of the effective date of O.C.G.A. 13-10-91, the applicable federal work authorization program is the "EEV / Basic Pilot Program" operated by the U. S. Citizenship and Immigration Services Bureau of the U.S. Department of Homeland Security, in conjunction with the Social Security Administration (SSA).



ENGINEERING, ENVIRONMENTAL
& CONSTRUCTION SERVICES

LISTEN • RESPOND • PERFORM

September 21, 2009

Ms. Margaret H. Joyner
City of Savannah Purchasing Department
Post Office Box 1027
Savannah, GA 31402

WPC Bid on Construction Testing Services-Annual Contract
Bid No. 09.231

Dear Ms. Joyner:

WPC is pleased to submit the enclosed bid for the City's Annual Contract for Construction Testing Services. Before any further statement, WPC would like to express our most sincere appreciation to the City for the past opportunities the City has given us to service this contract. Our engineers, technicians and administrative staff have enjoyed working with the City project managers, construction inspectors and support staff. We are proud to be able to overcome many challenges and have developed testing and report procedures that delivered satisfactory services to the City. The trust grown out of this working relationship is invaluable to us.

This invitation to bid is very special in many regards; some of which are reflected in the special specifications and conditions section of the invitation. We have some concerns or issues related to this invitation and would like the City to review and address the following concerns during the selection process.

1. Selection criteria: we noticed that most invitations for services by the City of Savannah have clearly stated the selection criteria with professional services selected mainly based on qualifications and experience. However, no evaluation or selection criteria were included in this invitation and it is very ambiguous or contradictory whether the City views the requested services as professional services or non-professional services. The requirement for a Georgia Registered professional engineer to sign and seal test results obliges WPC to consider the requested services as professional services.
2. It is commendable that the City staff has developed qualification requirements in this invitation; one of which is supervision by a registered professional engineer. It is known within our local service industry that some companies offer services

here without a single full-time professional engineer, or the professional engineer resides in other states like Alabama or South Carolina but claims to be the engineer in charge of their operation in Savannah. The City awarded the contract to WPC in the last round even though we were not the lowest bidder. We expect the City staff to remain diligent in their investigation and evaluation of all bids, as they did in the past.

3. Previously, the City awarded the contract to two firms at the same time, but those firms were unable to fulfill the contract obligations. WPC was brought in to complete the contract. We noticed the City has included additional provisions in this invitation to avoid a repeat of this situation. It is reasonable for us to expect the City would not award this contract to a fledging or faltering company that lacks professional staff and is merely attempting to establish or re-establish services in this area.
4. From the Georgia Ports to Southern LNG, from the just announced Mitsubishi at the Megaside to yet to be announced heavy industrial plant in Liberty County, WPC has done them all. The simple fact is WPC is well established in what we do in this area and does more than our competitors combined. In contrast, all of our competitors for this bid are either staffed with one engineer or one "ghost" engineer. WPC has been consistently ranked No. 1 when the GSFIC or the School Board selected a firm based on qualifications. The drastic difference in our qualifications makes our service industry unique which necessitates a qualification based selection.

We appreciate the opportunity to submit the enclosed bid. If you have any questions concerning the information presented, please feel free to call us.

Respectfully submitted,

WPC, Inc.

William S. Anderson III with permission

William S. Anderson, III, P.E.
Vice President

Cc: letter only via email
Mr. Peter Shonka, P.E.
The City Engineer



ENGINEERING, ENVIRONMENTAL
& CONSTRUCTION SERVICES

LISTEN • RESPOND • PERFORM

September 22, 2009

City of Savannah
Office of the Purchasing Director
P.O. Box 1027
Savannah, Georgia 31402

Attention: Ms. Margaret H. Joyner

Subject: **Qualification Submittal**
Construction Testing Services – Annual Contract
Savannah, Georgia

Dear Ms. Joyner:

WPC is pleased to submit the attached Bid Proposal Form along with our detailed resumes with specific project experience. The following sections presents WPC's background information, summary of services, detailed resumes and additional requested information.

WPC appreciates the opportunity to submit this information for the City of Savannah to review. If you have any questions please do not hesitate to contact us at (912) 629-4000.

Respectfully Submitted,
WPC

Mark S. Knussmann
Senior Project Manager

William S. Anderson, III, P.E.
Vice President/Branch Manager